

Wakeland HS Band

Leadership Wired

Being → Doing → Having = Making Things Happen

It has been said that organizational greatness starts with individual greatness. The true question is how we generate greatness from the ordinary. Those who find true success in life do so by learning to be proactive rather than reactive to situations. ***In other words, they stop reacting to circumstances and start creating what happens in their lives.*** It all comes down to a conscious choice.

Each member of the team is individually responsible for what he or she experiences and their reactions to everyday occurrences. That is it—it all begins and ends with YOU! First, you must determine your *intention* for belonging to this team. For success to occur, your *behaviors* and *actions* must reflect that *intention*. Every day, you must learn to re-dedicate yourself to the common cause. Your experience and achievements as a member of any team are a direct result of your *actions* and *behaviors*.

What do you believe or assume about your participation on the team? What is it that you do...what actions are you performing? **Who you are BEING and what you are DOING ultimately leads to outcomes and results.** What you HAVE is an outcome of your attitude, understanding, and actions. It is almost comical that we call ourselves human BEINGS, because we tend to be more focused on what we are DOING.

Choosing your attitude has to do with taking responsibility *every day in every situation*. Your thoughts, language, and actions reflect who you are being and what you are doing while at work. The mental aspects of creating focus and positive energy are those most critical to success in any endeavor. Your power as a team member comes from recognizing your intentions and making right choices in your life and work. ***Everything begins and ends with attitude.*** When it comes down to it, it is really quite simple: *figure out who you want to be and just be that.* YOU create whatever happens in your life whether you are aware of it or not. Nothing happens to you. Things happen and you choose how to respond.

The great Bobby Knight of Indiana University said “Self-discipline is (1) doing what needs to be done; (2) doing it when it needs to be done; (3) doing it the best it can be done; (4) doing that every time you do it.”

In other words, it means being tough on ourselves for the sake of consistency...denying what we want for the moment in order to succeed at something that we want for all time. The price of success starts with defining your intention. You must be willing to pay the price of success. Commitment makes it happen. Be committed to winning. Be committed to your dream.

As a team, paint the target together and be committed to each other. Guess what happens next—SYNERGY!!! So get out there and hustle. That drive and “fire in the belly” mentality will make sure that you and your teammates are the ones left standing when all is said and done.